

INVESTOR PRESENTATION 2016

## **Table of Content**

- 1. Mission & Vision
- 2. Corporate Highlights
- 3. Track Record
- 4. ALARGAN Milestones
- 5. Regional Presence
- 6. Competitive Advantage
- 7. Financial Highlights
- 8. Moving Forward



## **Our Mission**

To provide **life enhancing** solutions while generating **superior value** to our stakeholders

## **Our Vision**

To maintain the **real-estate brand** of choice by continuing to offer innovative and sustainable products that anticipate the lifestyle needs of our communities

### **Our Values**

Motivate our **People** Innovate our **Projects** Differentiate our **Products** 





### **CORPORATE HIGHLIGHTS**



Asset Management

a positive outlook

## **TRACK RECORD**

Strong record of successful developments as well as sector and geographical diversification across the GCC.

ALARGAN REGIONAL PRESENCE				
Country	Segment			
	Residential	Office	Retail	Hospitality
Kuwait		٠	•	
Oman		٠		
Bahrain			•	
Lebanon				





### **ALARGAN Milestones**





# **REGIONAL PRESENCE**

#### KUWAIT

Presence Since: 1994 Headquarters Key Projects: Mövenpick Hotel and Resort; C Club; Rimal; Argan Business Park; ARGAN Square, ARGAN Shuwaikh





### **COMPETETIVE ADVANTAGE**







#### **SUBSIDIARIES**





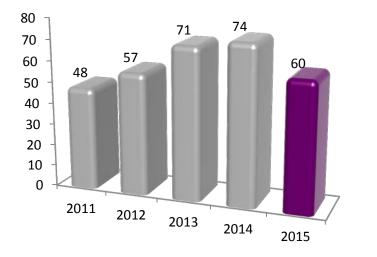




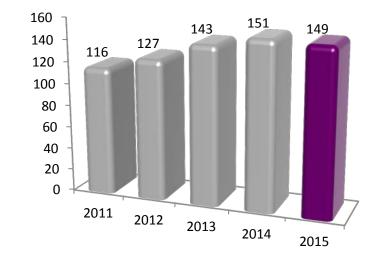




Total Liabilities (KWD Millions)

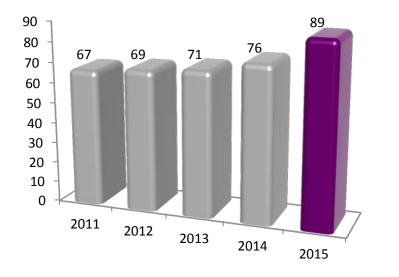


### Total Assets (KWD Millions)

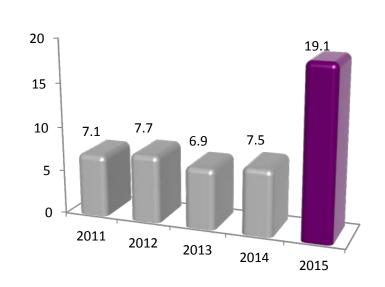




Shareholders' Equity Attributed to Parent (KWD Millions)

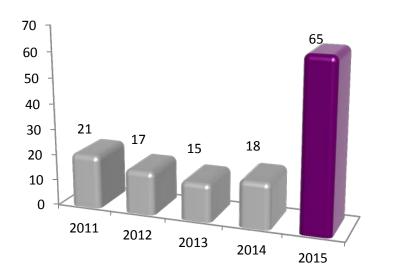


Operating Profit (KWD Millions)

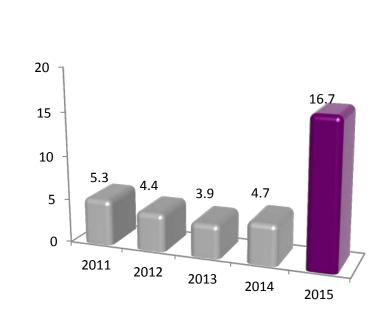




Earnings per Share (EPS) (Fils)

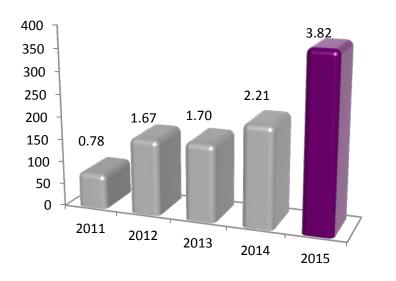


#### Net Profit Attributed to Parent (KWD Millions)

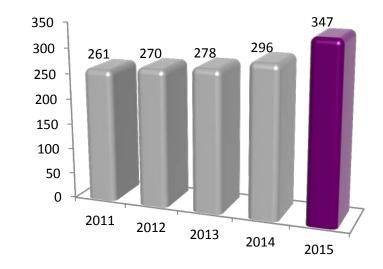




**Current Ratio** 

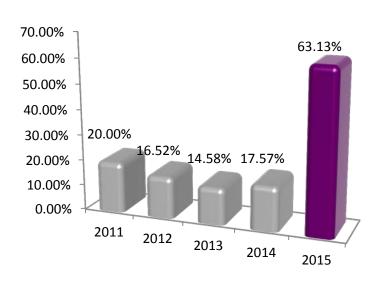


Book Value per Share (Fils)

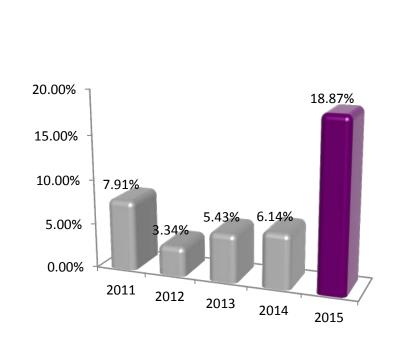




Return on Capital

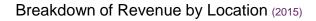


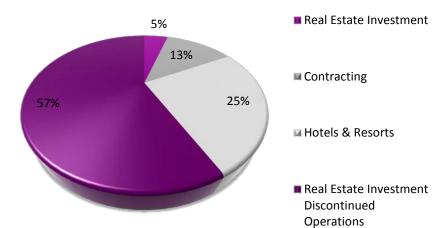
#### Return on Equity

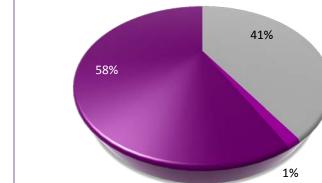




### Breakdown of Revenue by Segment (2015)







 Outside Kuwait
Outside Kuwait Discontinued Operations

Inside Kuwait



### **MOVING FORWARD**

Increase our regional footprint Maintain a diverse portfolio of real estate investments

Maintain strong balance sheet metrics Dividends payment Building on our distincive capabilities

By Strengthening our presence through expansion into new markets By Acquiring income generating assets and strategic developments By Achieving strong liquidity, position and flexibility Targeting to achieve 20 fils per share distribution of dividends by 2018

Maintaining a sustainable competitive advantage accross the real estate development value chain (One-Stop-Shop)



### **DISCLAIMER**

This document is an information purpose document only. No information, forward looking statements, or estimations represent any final determination. While the information presented in this document has been researched and thought to be reasonable, in general, real estate investment is highly speculative, real estate values can go up but they can also go down, and thus ALARGAN International Real Estate Company ("ALARGAN") and/or its affiliates cannot and do not guarantee any rate of return or invested amount or investment timeline. By reading and reviewing the information contained in this document, the investor acknowledges and agrees that ALARGAN and/or its affiliates do not assume and hereby disclaim any liability to any party for any loss or damage caused by the use of the information contained herein or errors or omissions in the information contained in this investor interest seeking document to make any investment decision in the venture referred to herein, whether such errors or omissions result from negligence, accident or any other cause. The investors are required to conduct their own investigations, analysis, due diligence, draw their own conclusions, and make their own decisions. Any areas concerning taxes or specific legal or technical situations should be referred to lawyers, accountants, consultants, realtors, or other professionals licensed, gualified or authorized to render such advice. In no event shall ALARGAN and/or its affiliates be liable to any party for direct, indirect, special, incidental, or consequential damages of any kind whatsoever arising out of the use of the information contained herein. ALARGAN and/or its affiliates specifically disclaim any guarantees, including, but not limited to, stated or implied potential profits or rates of return or investment timelines.

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THANK YOU