CIN: L28920MH1991PLC062542

PART I
Statement of Consolidated Audited Results for the quarter and the year ended 31st March, 2015

(₹ in Lac)

| Sr.   | Particulars   | (₹ in Quarter ended Year ended |   |           |              |              |
|-------|---|--------------------------------|---|-----------|--------------|--------------|
| No.   | Faiticulais   | 31.3.2015                      | 31.12.2014                              | 31.3.2014 | 31.3.2015    | 31.3.2014    |
|       |   | (Audited)                      | (Unaudited)                             | (Audited) | (Audited)    | (Audited)    |
| 1     | Income from operations                                      | ,                              | (************************************** | (         | ( ,          | ( ,          |
| -     | Net sales/income from operations                            | 5,052.95                       | 4,743.30                                | 4,147.27  | 18,962.34    | 16,695.59    |
|       | Total income from operations (net)                          | 5,052.95                       | 4,743.30                                | 4,147.27  | 18,962.34    | 16,695.59    |
| _     | . , ,   | 3,032.93                       | 4,743.30                                | 4,147.27  | 10,302.34    | 10,093.39    |
| 2     | Expenses (a) Purchases of stock-in-trade                    | 160.40                         | 113.44                                  | 112.36    | 392.73       | 354.62       |
|       | (b) Employee benefits expense                               | 3,641.22                       | 3,459.08                                | 3,258.02  | 13,669.97    | 12,561.51    |
|       | (c) Depreciation and amortisation expense                   | 98.40                          | 122.47                                  | 85.05     | 530.32       | 354.55       |
|       | (d) Other expenses (Refer Notes 6 & 7 below)                | 1,131.95                       | 909.21                                  | 855.56    | 3,698.46     | 2,923.84     |
|       | Total expenses  | 5,031.97                       | 4,604.20                                | 4,310.99  | 18,291.48    | 16,194.52    |
| 3     | Profit/(loss) from operations before other income,          | 20.98                          | 139.10                                  | (163.72)  | 670.86       | 501.07       |
|       | finance costs and exceptional items (1-2)                   |                                |   | (===:=)   |              |              |
| 4     | Other income  | 33.56                          | 56.86                                   | 28.51     | 105.33       | 119.76       |
| 5     | Profit/(loss) from ordinary activities before               | 54.54                          | 195.96                                  | (135.21)  | 776.19       | 620.83       |
|       | finance costs and exceptional items (3+4)                   |                                |   | , ,       |              |              |
| 6     | Finance costs   | 69.01                          | 83.41                                   | 87.68     | 316.94       | 341.26       |
| 7     | Profit/(loss) from ordinary activities after                | (14.47)                        | 112.55                                  | (222.89)  | 459.25       | 279.57       |
|       | finance costs but before exceptional items (5-6)            | , ,                            |   | , ,       |              |              |
| 8     | Exceptional items   | -                              | -                                       | -         | -            | -            |
| 9     | Profit/(loss) from ordinary activities before tax (7+8)     | (14.47)                        | 112.55                                  | (222.89)  | 459.25       | 279.57       |
| 10    | Tax expense   |                                |   |           |              |              |
|       | - Current (net off MAT credit entitlement)                  | 214.10                         | 6.54                                    | 205.01    | 233.25       | 221.80       |
|       | - Deferred tax expense/(benefit)                            | (64.57)                        | -                                       | 50.24     | (64.57)      | 50.24        |
| 11    | Net profit/(loss) from ordinary activities after tax (9-10) | (164.00)                       | 106.01                                  | (478.14)  | 290.57       | 7.53         |
| 12    | Extraordinary items   | -                              | -                                       | -         | -            | -            |
| 13    | Net profit/(loss) for the period (11-12)                    | (164.00)                       | 106.01                                  | (478.14)  | 290.57       | 7.53         |
| 14    | Share of profit/(loss) of associates                        | -                              | -                                       | -         | -            | -            |
| 15    | Minority interest   | -                              | -                                       | -         | -            | -            |
| 16    | Net profit/(loss) after taxes, minority interest and        |                                |   |           |              |              |
|       | share of profit/(loss) of associates (13+14+15)             | (164.00)                       | 106.01                                  | (478.14)  | 290.57       | 7.53         |
| 17    | Paid-up equity share capital (Face value₹ 10)               | 1,457.49                       | 1,455.69                                | 1,424.68  | 1,457.49     | 1,424.68     |
| 18    | Reserve excluding revaluation reserves as per               |                                |   |           |              |              |
|       | balance sheet of previous accounting year                   | 1,715.85                       | -                                       | 1,208.70  | 1,715.85     | 1,208.70     |
| 19.i  | Earnings per share of ₹ 10 each                             |                                |   |           |              |              |
|       | (before extraordinary items)                                |                                |   |           |              |              |
|       | a) Basic (in rupees)  | (1.13)                         | 0.73                                    | (3.36)    | 2.02         | 0.05         |
|       | b) Diluted (in rupees)                                      | (1.06)                         | 0.69                                    | (3.20)    | 1.89         | 0.05         |
| 19.ii | Earnings per share of ₹ 10 each                             |                                |   |           |              |              |
|       | (after extraordinary items)                                 | 14.633                         | 0.70                                    | (2.20)    | 2.02         | 0.05         |
|       | a) Basic (in rupees)  | (1.13)<br>(1.06)               | 0.73<br>0.69                            | (3.36)    | 2.02<br>1.89 | 0.05<br>0.05 |
| C     | b) Diluted (in rupees)                                      | (1.06)                         | 0.09                                    | (3.20)    | 1.09         | 0.03         |
| see   | accompanying note to the financial results                  |                                |   |           |              |              |

PART II

Select Information for the quarter and the year ended 31st March, 2015

| Sr. | Particulars                                  | q         | uarter ended |           | Year e    | ended     |
|-----|--|-----------|--------------|-----------|-----------|-----------|
| No. |  | 31.3.2015 | 31.12.2014   | 31.3.2014 | 31.3.2015 | 31.3.2014 |
|     |  | (Audited) | (Unaudited)  | (Audited) | (Audited) | (Audited) |
| Α   | Particulars of shareholding                  |           |              |           |           |           |
| 1   | Public shareholding                          |           |              |           |           |           |
|     | - Number of shares                           | 5,415,249 | 5,411,534    | 5,398,888 | 5,415,249 | 5,398,888 |
|     | - Percentage of shareholding                 | 37.15%    | 37.18%       | 37.90%    | 37.15%    | 37.90%    |
| 2   | Promoters and promoter group shareholding    |           |              |           |           |           |
|     | a) Pledged / encumbered                      |           |              |           |           |           |
|     | - Number of shares                           | -         | -            | -         | -         | -         |
|     | - Percentage of shares (as a % of the total  | -         | -            | -         | -         | -         |
|     | shareholding of promoter and promoter group) |           |              |           |           |           |
|     | - Percentage of shares (as a % of the total  | -         | -            | -         | -         | -         |
|     | share capital of the company)                |           |              |           |           |           |
|     | b) Non - encumbered                          |           |              |           |           |           |
|     | - Number of shares                           | 9,159,621 | 9,145,336    | 8,847,932 | 9,159,621 | 8,847,932 |
|     | - Percentage of shares (as a % of the total  | 100.00%   | 100.00%      | 100.00%   | 100.00%   | 100.00%   |
|     | shareholding of promoter and promoter group) |           |              |           |           |           |
|     | - Percentage of shares (as a % of the total  | 62.85%    | 62.82%       | 62.10%    | 62.85%    | 62.10%    |
|     | share capital of the company)                |           |              |           |           |           |
|     | 1  | I         | 1            |           |           |           |

|   | Particulars                                    | Quarter<br>ended<br>31.3.2015 |
|---|--|-------------------------------|
| В | Investor complaints                            |                               |
|   | Pending at the beginning of the quarter        | -                             |
|   | Received during the quarter                    | -                             |
|   | Disposed of during the quarter                 | -                             |
|   | Remaining unresolved at the end of the quarter | -                             |

#### Notes :

- 1 The above results were reviewed by the Audit Committee and thereafter were taken on record at the meeting of the Board of Directors held on 13th May, 2015.
- 2 Summary of Standalone Audited Results of Onward Technologies Limited is as follows:

| Particulars              | Quarter ended |             | Year ended |           |           |
|--------------------------|---------------|-------------|------------|-----------|-----------|
|                          | 31.3.2015     | 31.12.2014  | 31.3.2014  | 31.3.2015 | 31.3.2014 |
|                          | (Audited)     | (Unaudited) | (Audited)  | (Audited) | (Audited) |
| Turnover                 | 2,342.70      | 2,197.26    | 2,054.22   | 8,704.12  | 7,383.65  |
| Profit/(loss) before Tax | (11.41)       | 103.98      | 309.40     | 297.54    | 798.68    |
| Profit/(loss) after Tax  | (136.14)      | 103.98      | 71.72      | 172.81    | 561.00    |

3 Other information

| Particulars                             | Quarter ended |            |           | Quarter ended Year ended |           |
|---|---------------|------------|-----------|--------------------------|-----------|
|   | 31.3.2015     | 31.12.2014 | 31.3.2014 | 31.3.2015                | 31.3.2014 |
| Employee benefits expense               | 3,641.22      | 3,459.08   | 3,258.02  | 13,669.97                | 12,561.51 |
| (Items exceeding 10% of total expenses) |               |            |           |                          |           |

- 4 Standalone Audited Financial results are available for perusal at the website of the Company and Stock Exchanges.
- 5 The figures of last quarter are the balancing figures between audited figures in respect of the full financial year and the published year to date figures upto the third quarter of the current financial year.
- 6 Other expenses for the quarter ended 31st March 2015 includes ₹95.39 Lac charged to profit and loss account as bad debts.
- 7 Other expenses for the year ended 31st March 2015 includes (a) ₹ 193.30 Lac written off as bad debts charged to profit and loss account and (b) bond money receivable from ex-employees written off of ₹ 89.90 Lac and charged to profit and loss account.
- 8 Figures for the previous periods have been regrouped/reclassified, wherever necessary.

For and on behalf of the Board of Directors of Onward Technologies Limited

CIN: L28920MH1991PLC062542

Audited Consolidated Segment-wise revenue and results for the quarter and the year ended 31st March, 2015

(₹ in Lac)

| Sr. |   | Quarter ended |             |           | Year ended |           |  |
|-----|---|---------------|-------------|-----------|------------|-----------|--|
| No. | Particulars   | 31.3.2015     | 31.12.2014  | 31.3.2014 | 31.3.2015  | 31.3.2014 |  |
|     |   | (Audited)     | (Unaudited) | (Audited) | (Audited)  | (Audited) |  |
| 1   | Segment revenue   |               |             |           |            |           |  |
|     | (a) Professional services and consultancy               | 4,857.58      | 4,518.58    | 3,933.63  | 18,349.61  | 16,023.08 |  |
|     | (including exports)                                     |               |             |           |            |           |  |
|     | (b) Software products - resale                          | 195.37        | 224.72      | 213.64    | 612.73     | 672.51    |  |
|     | (c ) Unallocated  | -             | -           | -         | -          | -         |  |
|     | Total   | 5,052.95      | 4,743.30    | 4,147.27  | 18,962.34  | 16,695.59 |  |
|     | Less: Inter segment revenue                             | -             | -           | -         | -          | -         |  |
|     | Net sales/income from operations                        | 5,052.95      | 4,743.30    | 4,147.27  | 18,962.34  | 16,695.59 |  |
| 2   | Segment results   |               |             |           |            |           |  |
|     | (Profit before tax, finance costs, depreciation and     |               |             |           |            |           |  |
|     | exceptional items)                                      |               |             |           |            |           |  |
|     | (a) Professional services and consultancy               | 95.85         | 257.33      | (160.99)  | 1,169.78   | 620.01    |  |
|     | (including exports)                                     |               |             |           |            |           |  |
|     | (b) Software products - resale                          | 23.53         | 88.07       | 82.32     | 115.23     | 235.61    |  |
|     | (c ) Unallocated  | -             | (83.83)     | -         | (83.83)    | -         |  |
|     | Total   | 119.38        | 261.57      | (78.67)   | 1,201.18   | 855.62    |  |
|     | Less: (i) Finance costs                                 | 69.01         | 83.41       | 87.68     | 316.94     | 341.26    |  |
|     | (ii) Depreciation                                       | 98.40         | 122.47      | 85.05     | 530.32     | 354.55    |  |
|     | (iii) Un-allocable income                               | (33.56)       | (56.86)     | (28.51)   | (105.33)   | (119.76)  |  |
|     | Total profit/(loss) before tax & exceptional items      | (14.47)       | 112.55      | (222.89)  | 459.25     | 279.57    |  |
| 3   | Tax expenses  |               |             |           |            |           |  |
|     | (a) Current tax (net off MAT credit entitlement)        | 214.10        | 6.54        | 205.01    | 233.25     | 221.80    |  |
|     | (b) Deferred tax expense/(benefit)                      | (64.57)       | -           | 50.24     | (64.57)    | 50.24     |  |
|     | Total profit/(loss) after tax; before exceptional items | (164.00)      | 106.01      | (478.14)  | 290.57     | 7.53      |  |
| 4   | Exceptional items                                       | -             | -           | -         | -          | -         |  |
|     | Total profit/(loss)                                     | (164.00)      | 106.01      | (478.14)  | 290.57     | 7.53      |  |

### Notes :

- 1 It is not practicable to provide segment disclosures relating to total assets, liabilities, finance costs and depreciation. Finance costs and depreciation have been directly charged against total income.
- 2 The above results were reviewed by the Audit Committee and thereafter were taken on record at the meeting of the Board o Directors held on 13th May, 2015.
- ${\it 3} \quad {\it Figures for the previous periods have been regrouped/reclassified, wherever necessary.}$

For and on behalf of the Board of Directors of Onward Technologies Limited

Harish Mehta
Chairman & Managing Director

Mumbai 13.5.2015

## **Consolidated Statement of Assets and Liabilities**

(₹ in Lac)

CIN: L28920MH1991PLC062542

|   | Particulars                               | As at 31.3.2015 | As at 31.3.2014 |
|---|---|-----------------|-----------------|
| Α | Equity and liabilities                    |                 |                 |
| 1 | Shareholders' funds                       |                 |                 |
|   | (a) Share capital                         | 1,457.49        | 1,424.68        |
|   | (b) Reserves and surplus                  | 1,715.85        | 1,208.70        |
|   | (c) Money received against share warrants | -               | -               |
|   | Sub-total - Shareholders' funds           | 3,173.34        | 2,633.38        |
| 2 | Share application money pending allotment | 2.90            | -               |
| 3 | Minority interest                         | -               | -               |
| 4 | Non-current liabilities                   |                 |                 |
|   | (a) Long-term borrowings                  | 1,074.01        | 1,249.84        |
|   | (b) Other long-term liabilities           | -               | -               |
|   | (c) Long-term provisions                  | 51.41           | 32.73           |
|   | Sub-total - Non-current liabilities       | 1,125.42        | 1,282.57        |
| 5 | Current liabilities                       |                 |                 |
|   | (a) Short-term borrowings                 | 1,471.20        | 2,429.29        |
|   | (b) Trade payables                        | 549.85          | 526.27          |
|   | (c) Other current liabilities             | 1,837.10        | 1,229.50        |
|   | (d) Short-term provisions                 | 672.25          | 483.07          |
|   | Sub-total - Current liabilities           | 4,530.40        | 4,668.13        |
|   | Total - Equity and liabilities            | 8,832.06        | 8,584.08        |
| В | Assets                                    |                 |                 |
| 1 | Non-current assets                        |                 |                 |
|   | (a) Fixed assets                          | 1,191.37        | 1,231.60        |
|   | (b) Non-current investments               | -               | -               |
|   | (c) Deferred tax assets (net)             | 100.90          | 14.94           |
|   | (d) Long-term loans and advances          | 161.55          | 182.87          |
|   | (e) Other non-current assets              | 1,891.95        | 1,816.77        |
|   | Sub-total - Non-current assets            | 3,345.77        | 3,246.18        |
| 2 | Current assets                            |                 |                 |
|   | (a) Stock in trade                        | 32.32           | -               |
|   | (a) Trade receivables                     | 3,895.99        | 3,918.33        |
|   | (b) Cash and cash equivalents             | 226.11          | 183.06          |
|   | (c) Short-term loans and advances         | 282.45          | 582.29          |
|   | (d) Other current assets                  | 1,049.42        | 654.22          |
|   | Sub-total - Current assets                | 5,486.29        | 5,337.90        |
|   | Total - Assets                            | 8,832.06        | 8,584.08        |

Note: The increase in Reserves includes effect of foreign currency translation applied to Assets and Liabilities of Wholly Owned Subsidiaries (WOS) consolidated in this accounts, share premium & ESOP compensation amounting to ₹ 216.58 Lac.

For and on behalf of the Board of Directors of Onward Technologies Limited

CIN: L28920MH1991PLC062542

PART I
Statement of Standalone Audited Results for the quarter and the year ended 31st March, 2015

(₹ in Lac)

|       | (₹ in L   |                  |               |              |              |              |  |
|-------|---|------------------|---------------|--------------|--------------|--------------|--|
| Sr.   | Particulars   | (                | Quarter ended |              | Year ended   |              |  |
| No.   |   | 31.3.2015        | 31.12.2014    | 31.3.2014    | 31.3.2015    | 31.3.2014    |  |
|       |   | (Audited)        | (Unaudited)   | (Audited)    | (Audited)    | (Audited)    |  |
| 1     | Income from operations                                      |                  |               |              |              |              |  |
|       | Net sales/income from operations                            | 2,342.70         | 2,197.26      | 2,054.22     | 8,704.12     | 7,383.65     |  |
|       | Total Income from operations (net)                          | 2,342.70         | 2,197.26      | 2,054.22     | 8,704.12     | 7,383.65     |  |
| 2     | Expenses  |                  |               |              |              |              |  |
|       | (a) Purchases of stock-in-trade                             | 92.69            | 95.47         | 87.19        | 300.91       | 304.17       |  |
|       | (b) Employee benefits expense                               | 1,360.44         | 1,286.10      | 1,013.59     | 5,089.94     | 4,199.66     |  |
|       | (c) Depreciation and amortisation expense                   | 97.93            | 110.51        | 68.64        | 475.09       | 280.84       |  |
|       | (d) Other expenses (Refer Notes 4 & 5 below)                | 795.03           | 565.82        | 543.72       | 2,402.61     | 1,659.84     |  |
|       | Total expenses  | 2,346.09         | 2,057.90      | 1,713.14     | 8,268.55     | 6,444.51     |  |
| 3     | Profit/(loss) from operations before other income,          | (3.39)           | 139.36        | 341.08       | 435.57       | 939.14       |  |
|       | finance costs and exceptional items (1-2)                   |                  |               |              |              |              |  |
| 4     | Other income  | 32.51            | 16.26         | 25.22        | 60.66        | 86.95        |  |
| 5     | Profit/(loss) from ordinary activities before               | 29.12            | 155.62        | 366.30       | 496.23       | 1,026.09     |  |
|       | finance costs and exceptional items (3+4)                   |                  |               |              |              |              |  |
| 6     | Finance costs   | 40.53            | 51.64         | 56.90        | 198.69       | 227.41       |  |
| 7     | Profit/(loss) from ordinary activities after                | (11.41)          | 103.98        | 309.40       | 297.54       | 798.68       |  |
|       | finance costs but before exceptional items (5-6)            | , ,              |               |              |              |              |  |
| 8     | Exceptional items   | -                | -             | -            | -            | -            |  |
| 9     | Profit/(loss) from ordinary activities before tax (7+8)     | (11.41)          | 103.98        | 309.40       | 297.54       | 798.68       |  |
| 10    | Tax expense   |                  |               |              |              |              |  |
|       | - Current (net off MAT credit entitlement)                  | 197.41           | -             | 201.44       | 197.41       | 201.44       |  |
|       | - Deferred tax expense/(benefit)                            | (72.68)          | -             | 36.24        | (72.68)      | 36.24        |  |
| 11    | Net profit/(loss) from ordinary activities after tax (9-10) | (136.14)         | 103.98        | 71.72        | 172.81       | 561.00       |  |
| 12    | Extraordinary items   | -                | -             | -            | -            | -            |  |
| 13    | Net profit/(loss) for the period (11-12)                    | (136.14)         | 103.98        | 71.72        | 172.81       | 561.00       |  |
| 14    | Share of profit/(loss) of associates                        | -                | -             | -            | -            | -            |  |
| 15    | Minority interest   | -                | -             | -            | -            | -            |  |
| 16    | Net profit/(loss) after taxes, minority interest and        |                  |               |              |              |              |  |
|       | share of profit/(loss) of associates (13+14+15)             | (136.14)         | 103.98        | 71.72        | 172.81       | 561.00       |  |
| 17    | Paid-up equity share capital (Face value ₹ 10)              | 1,457.49         | 1,455.69      | 1,424.68     | 1,457.49     | 1,424.68     |  |
| 18    | Reserve excluding revaluation reserves as per               |                  |               |              |              |              |  |
|       | balance sheet of previous accounting year                   | 2,771.18         | -             | 2,559.15     | 2,771.18     | 2,559.15     |  |
| 19.i  | Earnings per share of ₹ 10 each                             |                  |               |              |              |              |  |
|       | (before extraordinary items)                                |                  |               |              |              |              |  |
|       | a) Basic (in rupees)  | (0.93)           |               | 0.50         | 1.20         | 3.99         |  |
|       | b) Diluted (in rupees)                                      | (0.88)           | 0.67          | 0.48         | 1.12         | 3.79         |  |
| 19.ii | Earnings per share of ₹ 10 each                             |                  |               |              |              |              |  |
|       | (after extraordinary items)                                 | 10.55            | 0.75          | 0.55         |              | 2.22         |  |
|       | a) Basic (in rupees)  | (0.93)<br>(0.88) |               | 0.50<br>0.48 | 1.20<br>1.12 | 3.99<br>3.79 |  |
|       | b) Diluted (in rupees)                                      | (0.88)           | 0.67          | 0.48         | 1.12         | 5.79         |  |
| See   | accompanying note to the financial results                  |                  |               |              |              |              |  |

#### PART II

## Select Information for the quarter and the year ended 31st March, 2015

| Sr. | Particulars                                  | Particulars Quarter ended Year ended |             |           | ended     |           |
|-----|--|--------------------------------------|-------------|-----------|-----------|-----------|
| No. |  | 31.3.2015                            | 31.12.2014  | 31.3.2014 | 31.3.2015 | 31.3.2014 |
|     |  | (Audited)                            | (Unaudited) | (Audited) | (Audited) | (Audited) |
| Α   | Particulars of shareholding                  |                                      |             |           |           |           |
| 1   | Public shareholding                          |                                      |             |           |           |           |
|     | - Number of shares                           | 5,415,249                            | 5,411,534   | 5,398,888 | 5,415,249 | 5,398,888 |
|     | - Percentage of shareholding                 | 37.15%                               | 37.18%      | 37.90%    | 37.15%    | 37.90%    |
| 2   | Promoters and promoter group shareholding    |                                      |             |           |           |           |
|     | a) Pledged / encumbered                      |                                      |             |           |           |           |
|     | - Number of shares                           | -                                    | -           | -         | -         | -         |
|     | - Percentage of shares (as a % of the total  | -                                    | -           | -         | -         | -         |
|     | shareholding of promoter and promoter group) |                                      |             |           |           |           |
|     | - Percentage of shares (as a % of the total  | -                                    | -           | -         | -         | -         |
|     | share capital of the company)                |                                      |             |           |           |           |
|     | b) Non - encumbered                          |                                      |             |           |           |           |
|     | - Number of shares                           | 9,159,621                            | 9,145,336   | 8,847,932 | 9,159,621 | 8,847,932 |
|     | - Percentage of shares (as a % of the total  | 100.00%                              | 100.00%     | 100.00%   | 100.00%   | 100.00%   |
|     | shareholding of promoter and promoter group) |                                      |             |           |           |           |
|     | - Percentage of shares (as a % of the total  | 62.85%                               | 62.82%      | 62.10%    | 62.85%    | 62.10%    |
|     | share capital of the company)                |                                      |             |           |           |           |

|   | Particulars                                    | Quarter<br>ended<br>31.3.2015 |
|---|--|-------------------------------|
| В | Investor complaints                            |                               |
|   | Pending at the beginning of the quarter        | -                             |
|   | Received during the quarter                    | -                             |
|   | Disposed of during the quarter                 | -                             |
|   | Remaining unresolved at the end of the quarter | -                             |

#### Notes:

- 1 The above results were reviewed by the Audit Committee and thereafter were taken on record at the meeting of the Board of Directors held on 13th May, 2015.
- 2 The figures of last quarter are the balancing figures between audited figures in respect of the full financial year and the published year to date figures upto the third quarter of the current financial year.
- 3 Other information

| Particulars                             | (         | Quarter ended | Year ended |           |           |
|---|-----------|---------------|------------|-----------|-----------|
|   | 31.3.2015 | 31.12.2014    | 31.3.2014  | 31.3.2015 | 31.3.2014 |
| Employee benefits expense               | 1,360.44  | 1,286.10      | 1,013.59   | 5,089.94  | 4,199.66  |
| (Items exceeding 10% of total expenses) |           |               |            |           |           |

- 4 Other expenses for the quarter ended 31st March 2015 includes ₹ 95.39 Lac charged to profit and loss account as bad debts.
- 5 Other expenses for the year ended 31st March 2015 includes (a) ₹ 193.30 Lac written off as bad debts charged to profit and loss account and (b) bond money receivable from ex-employees written off of ₹ 89.90 Lac and charged to profit and loss account.
- 6 Figures for the previous periods have been regrouped/reclassified, wherever necessary.

For and on behalf of the Board of Directors of Onward Technologies Limited

Mumbai 13.5.2015 Harish Mehta Chairman & Managing Director

CIN: L28920MH1991PLC062542

Audited Standalone Segment-wise revenue and results for the quarter and the year ended 31st March, 2015

(₹ in Lac)

| Sr. |   |           | Quarter ended |           |           | Year ended |  |  |
|-----|---|-----------|---------------|-----------|-----------|------------|--|--|
| No. | Particulars   | 31.3.2015 | 31.12.2014    | 31.3.2014 | 31.3.2015 | 31.3.2014  |  |  |
|     |   | (Audited) | (Unaudited)   | (Audited) | (Audited) | (Audited)  |  |  |
| 1   | Segment revenue   |           |               |           |           |            |  |  |
|     | (a) Professional services and consultancy               | 2,158.55  | 2,016.57      | 1,860.01  | 8,194.68  | 6,792.71   |  |  |
|     | (including exports)                                     |           |               |           |           |            |  |  |
|     | (b) Software products - resale                          | 184.15    | 180.69        | 194.21    | 509.44    | 590.94     |  |  |
|     | (c ) Unallocated  | -         | -             | -         | -         | -          |  |  |
|     | Total   | 2,342.70  | 2,197.26      | 2,054.22  | 8,704.12  | 7,383.65   |  |  |
|     | Less: Inter segment revenue                             | -         | -             | -         | -         | -          |  |  |
|     | Net sales/income from operations                        | 2,342.70  | 2,197.26      | 2,054.22  | 8,704.12  | 7,383.65   |  |  |
| 2   | Segment results   |           |               |           |           |            |  |  |
|     | (Profit before tax, finance costs, depreciation and     |           |               |           |           |            |  |  |
|     | exceptional items)                                      |           |               |           |           |            |  |  |
|     | (a) Professional services and consultancy               | 31.33     | 271.69        | 321.66    | 890.73    | 1,015.49   |  |  |
|     | (including exports)                                     |           |               |           |           |            |  |  |
|     | (b) Software products - resale                          | 63.21     | 62.01         | 88.06     | 103.76    | 204.49     |  |  |
|     | (c ) Unallocated  | -         | (83.83)       | -         | (83.83)   | -          |  |  |
|     | Total   | 94.54     | 249.87        | 409.72    | 910.66    | 1,219.98   |  |  |
|     | Less: (i) Finance costs                                 | 40.53     | 51.64         | 56.90     | 198.69    | 227.41     |  |  |
|     | (ii) Depreciation                                       | 97.93     | 110.51        | 68.64     | 475.09    | 280.84     |  |  |
|     | (iii) Un-allocable income                               | (32.51)   | (16.26)       | (25.22)   | (60.66)   | (86.95)    |  |  |
|     | Total profit/(loss) before tax & exceptional items      | (11.41)   | 103.98        | 309.40    | 297.54    | 798.68     |  |  |
| 3   | Tax expenses  |           |               |           |           |            |  |  |
|     | (a) Current tax (net off MAT credit entitlement)        | 197.41    | -             | 201.44    | 197.41    | 201.44     |  |  |
|     | (b) Deferred tax expense/(benefit)                      | (72.68)   | -             | 36.24     | (72.68)   | 36.24      |  |  |
|     | Total profit/(loss) after tax; before exceptional items | (136.14)  | 103.98        | 71.72     | 172.81    | 561.00     |  |  |
| 4   | Exceptional items                                       | -         | -             | -         | -         | -          |  |  |
|     | Total profit/(loss)                                     | (136.14)  | 103.98        | 71.72     | 172.81    | 561.00     |  |  |

### Notes :

- 1 It is not practicable to provide segment disclosures relating to total assets, liabilities, finance costs and depreciation. Finance costs and depreciation have been directly charged against total income.
- 2 The above results were reviewed by the Audit Committee and thereafter were taken on record at the meeting of the Board of Directors held on 13th May, 2015.
- 3 Figures for the previous periods have been regrouped/reclassified, wherever necessary.

For and on behalf of the Board of Directors of Onward Technologies Limited

> Harish Mehta Chairman & Managing Director

Mumbai 13.5.2015

|   | Particulars                               | As at 31.3.2015 | As at 31.3.2014 |
|---|---|-----------------|-----------------|
| Α | Equity and liabilities                    |                 |                 |
| 1 | Shareholders' funds                       |                 |                 |
| _ | (a) Share capital                         | 1,457.49        | 1,424.68        |
|   | (b) Reserves and surplus                  | 2,771.18        | 2,559.15        |
|   | (c) Money received against share warrants | 2,771.10        | 2,339.13        |
|   | '''                                       |                 | 2 222 22        |
|   | Sub-total - Shareholders' funds           | 4,228.67        | 3,983.83        |
| 2 | Share application money pending allotment | 2.90            | -               |
| 3 | Minority interest *                       | -               | -               |
| 4 | Non-current liabilities                   |                 |                 |
|   | (a) Long-term borrowings                  | 577.98          | 636.84          |
|   | (b) Deferred tax liabilities (net)        | -               | -               |
|   | (c) Other long-term liabilities           | -               | -               |
|   | (d) Long-term provisions                  | 38.25           | 32.73           |
|   | Sub-total - Non-current liabilities       | 616.23          | 669.57          |
| 5 | Current liabilities                       |                 |                 |
|   | (a) Short-term borrowings                 | 539.32          | 864.91          |
|   | (b) Trade payables                        | 604.52          | 273.15          |
|   | (c) Other current liabilities             | 1,429.63        | 1,608.02        |
|   | (d) Short-term provisions                 | 621.40          | 440.76          |
|   | Sub-total - Current liabilities           | 3,194.87        | 3,186.84        |
|   | Total - Equity and liabilities            | 8,042.67        | 7,840.24        |
| В | Assets                                    |                 |                 |
| 1 | Non-current assets                        |                 |                 |
|   | (a) Fixed assets                          | 1,050.93        | 1,066.22        |
|   | (b) Goodwill on consolidation *           | -               | ,<br>-          |
|   | (c) Non-current investments               | 2,842.73        | 2,842.73        |
|   | (d) Deferred tax assets (net)             | 141.10          | 45.95           |
|   | (e) Long-term loans and advances          | 267.75          | 112.07          |
|   | (f) Other non-current assets              | 1,514.06        | 1,386.12        |
|   | Sub-total - Non-current assets            | 5,816.57        | 5,453.09        |
| 2 | Current assets                            |                 |                 |
|   | Stock in Trade                            | 32.32           | -               |
|   | (a) Current investments                   | -               | -               |
|   | (b) Inventories                           | -               | -               |
|   | (c) Trade receivables                     | 1,187.45        | 1,384.82        |
|   | (d) Cash and cash equivalents             | 119.59          | 91.76           |
|   | (e) Short-term loans and advances         | 93.79           | 384.42          |
|   | (f) Other current assets                  | 792.95          | 526.15          |
|   | Sub-total - Current assets                | 2,226.10        | 2,387.15        |
|   | Total - Assets                            | 8,042.67        | 7,840.24        |

<sup>\*</sup> Applicable in the case of consolidated statement of assets and liabilities.

Note : The increase in Reserves includes effect of share premium and ESOP compensation amounting to ₹ 39.22 Lac.

For and on behalf of the Board of Directors

Onward Technologies Limited